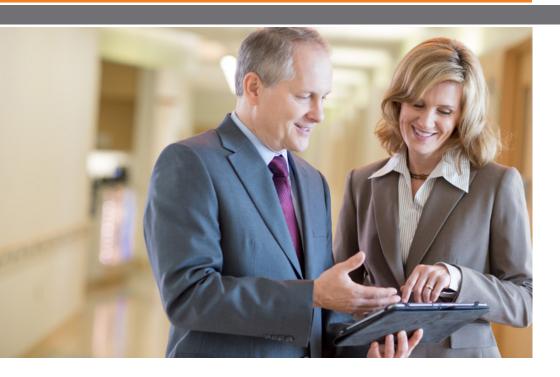


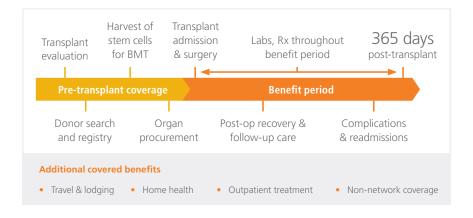
# Managed Transplant Program



More than 1,000 self-funded employers¹ depend upon the Optum® Managed Transplant Program (MTP) to manage the clinical and financial aspects of their transplant cases. By transferring risk to Optum, employers pay a predictable monthly premium, while Optum pays virtually all claims associated with transplant cases. Employers value this fully insured carve-out product to help control costs, mitigate risk and enhance both the clinical and patient experience for transplant episodes.

## A market leader for value

The Managed Transplant Program protects self-funded groups while enhancing the clinical experience for patients by partnering them with experienced transplant nurse case managers who help educate and guide them through the transplant experience.



# Designed to address coverage gaps while reducing costs

Comprehensive program designed to cover virtually all transplant-related expenses through one year post-transplant

☑ First-dollar coverage	No pre-existing clause or lasering	☑ Predictable program
<ul> <li>No deductibles, coinsurance or copays</li> <li>Includes all solid organ and blood and marrow transplants</li> <li>Covers transplant-related expenses from evaluation through 365 days post- transplant, including immunosuppressant drugs</li> </ul>	<ul> <li>Protection for the full population begins as soon as coverage is bound</li> <li>Unlimited lifetime benefit for transplant services preserves annual max benefit of underlying major medical coverage</li> <li>Stop-loss premium credits typically result once coverage is in place</li> </ul>	<ul> <li>Minimizes future stop-loss premium increases by carving out transplant experience</li> <li>Drives increased stop-loss persistency</li> <li>Eliminates lasers at stop- loss insurance renewal on potential transplants</li> </ul>

## Accessible, high-quality transplant care

- **Superior patient outcomes.** Through diligence in quality assessment, Optum defines the best-in-class transplant Centers of Excellence (COE) programs.
- **Broad COE programs nearby.** Optum transplant COEs include 180 facilities covering 998 programs.<sup>2</sup>

# Unmatched experience and scale

With more than 30 years of experience managing transplants, Optum provides the experience and scale needed to help improve patient outcomes and control unexpected costs through capitation.

- More than 73M members with access to the Optum transplant network<sup>3</sup>
- More than 6,186 transplants managed in 20184
- Dedicated, specialized clinical case management team with medical directors assists patients and caregivers throughout the episode

For more information about MTP, contact your Optum sales representative, call 1-866-427-6845, email us at engage@optum.com or visit Optum.com.

#### Sources:

- 1. Count of MTP employer groups. April 2020.
- Optum Transplant network status as of February 2020. For a complete listing of the Optum COE network, please visit myoptumhealthcomplexmedical.com.
- 3. Optum Transplant 2016 year-end internal membership plus estimated external membership. Calculated August 2017.
- 4. Optum repriced claims data 2018. Accessed February 2020.
- 5. Data based on the Optum COE network as of February 2020 and the U.S. Census Population Estimate sample. Map visuals are illustrative only and may not reflect current network updates.



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### Nationwide COE transplant network<sup>5</sup>



#### Access to COEs

92% within 100 miles 98% within 250 miles 99% within 500 miles